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INSTITUTE OF MANAGEMENT STUDIES  
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December - 2023

M.B.A. (FA) FINAL EXAMINATION

SEMESTER - I

Subject Microeconomics

Time: 3 Hrs

Max Marks: 60

Note: (1) Do any three (3) questions from section A. (3x10),  
(2) All the questions in Section B are compulsory (3x10).

**Section A**

- Q 1 Explain 10 principles of economics  
Q 2 What is elasticity and its types? Define the price elasticity of demand and the income elasticity of demand.  
Q 3 Explain the process of sudden increase in Tomato price and subsequent reduction in price with the help of demand and supply curves.  
Q 4 Draw the cost curves for a typical firm. Explain how a competitive firm chooses the level of output that maximizes profit. At that level of output, show on your graph the firm's total revenue and total cost.  
Q 5 Write notes on: (1) Law of Diminishing Marginal Utility (2) Equi Marginal utility (3) Dead Weight in Monopoly (4) Price discrimination.

**Section B (3x10)**

- Q 6 Draw the demand, marginal-revenue, average-total-cost, and marginal-cost curves for a monopolist. Show the profit-maximizing level of output, the profit-maximizing price, and the amount of profit.

Q 7. Consider total cost and total revenue given in the following table:

Quantity	0	1	2	3	4	5	6	7
Total cost	\$8	9	10	11	13	19	27	37
Total revenue	\$0	8	16	24	32	40	48	56

- A) Calculate profit for each quantity. How much should the firm produce to maximize profit?  
B) Calculate marginal revenue and marginal cost for each quantity. Graph them. (Hint: Put the points between whole numbers. For example, the marginal cost between 2 and 3 should be graphed at 2 1/2.) At what quantity do these curves cross? C) How does this relate to your answer to part (A)?  
D) Can you tell whether this firm is in a competitive industry? If so, can you tell whether the industry is in a long-run equilibrium?

1/2 PTO

P.T.O

**Q 8** A publisher faces the following demand schedule for the next novel from one of its popular authors:

Price	\$100	90	80	70	60	50	40	30	20	10	0
Quantity Demanded	0 novels	100000	200000	300000	400000	500000	600000	700000	800000	900000	1000000

The author is paid \$2 million to write the book, and the marginal cost of publishing the book is a constant \$10 per book.

- Compute total revenue, total cost, and profit at each quantity. What quantity would a profit-maximizing publisher choose? What price would it charge?
- Compute marginal revenue. How does marginal revenue compare to the price? Explain.
- Graph the marginal-revenue, marginal-cost, and demand curves. At what quantity do the marginal-revenue and marginal-cost curves cross? What does this signify?
- In your graph, shade in the dead weight loss. Explain in words what this means.
- If the author were paid \$3 million instead of \$2 million to write the book, how would this affect the publisher's decision regarding what price to charge? Explain.
- Suppose the publisher was not profit-maximizing but was concerned with maximizing economic efficiency. What price would it charge for the book? How much profit would it make at this price?

2/2 End